

Annexure B - Category A - Step 2 - TECHNICAL EXPERTIES AND PREVIOUS EXPERIENCE ASSESSMENT AND EVALUATION CRITERIA FORM FOR DESIGN AND MANUFACTURING AND SUPPLY OF RECOVERY TRACK BULLDOZERS

	Criteria	Weighting	Scoring Criteria	Proof/Evidence	Score	Evidence Provided and page number	Bidder Self Score
1	Training Capability and Capacity	20%	The bidders shall submit training strategy and implementation plans supporting the deployment of recovery track-bulldozers, make provision for training material, make provision for classroom training and practical training	Training strategy and implementation plans Customer references letters where the service provider have supplied training material and conducted training for end users and maintainers Evidence showing the training center and training simulation tools .	1. Submitted all three (3) relevant evidence for training Capacity and Capability= 100%. 2. Submitted only two (2) relevant evidence for training Capacity and Capability= 50%. 3. Submitted only one (1) relevant evidence for training Capacity and Capability= 25%. 4. No relevant evidence submitted for training Capacity and Capability= 0%		
2	Company's previous work experience with similar Scope	15%	The bidders shall provide proof of previous project indicating experience in designing and manufacturing of recovery track bulldozers such as letters of award or purchase orders for similar projects in railroad applications and a letter of completion from the client.	Provide three (3) reference letters (Letter of Award, purchase order and letter of completion) for minimum of 3 projects. Each letter must have a date, be signed by the customer/client be on the customer/ client letterhead and contain: Customer company name Customer contact details Project Scope of work – providing Bulldozers with maintenance plan. Project Start and End dates Contract Value Reports on recovery equipment manufactured or evidence of award of purchase orders for similar projects in railroad applications. Transnet reserves the right to contact the client to verify and validate the accuracy of the information provided.	1. Submitted three (3) relevant letters for a minimum of three (3) completed projects in manufacturing and delivering the recovery machines= 100%. 2. Submitted three (3) relevant letters for a minimum of two (2) completed projects in manufacturing and delivering the recovery machines = 50%. 3. Submitted three (3) relevant letters for a minimum of one (1) completed project in manufacturing and delivering the recovery machines = 25%. 4. Letters sent not meeting requirements / no letters submitted = 0%		
3	Capability, knowledge and individual experience of key personnel involved in project • Managerial capacity (project and people management) • The Combined related experience of key personnel in years • Qualifications and Professional registration of key personnel	30%	The bidders shall submit: Curriculum Vitae of key personnel (including the qualifications and registration with professional bodies such engineering qualification (Mechanical and electrical), project management and ECSA, PMP registration.	CVs of key personnel with references detailing: • Years of relevant experience • Certifications and professional registrations. • Similar project involvement	1. At least 2 ECSA registered Professionals Mechanical or Electrical Engineers, 1 PMP qualified professional each with a minimum of 5 years' experience in recovery equipment = 100%. 2. At least 1 ECSA registered Professional Mechanical or Electrical Engineers, 1 PMP qualified professional each with a minimum of 5 years' experience in recovery equipment = 50%. 3. At least 1 ECSA registered Professional Mechanical or Electrical Engineers, no PMP qualified professional and the qualified engineer has a less than minimum of 5 years' experience in recovery equipment = 25%. 4. Key personnel do not have ECSA registered Professional Mechanical or Electrical Engineers or PMP's and key personnel do not have a minimum of 5 years' experience in recovery machine = 0%.		
4	Delivery period	35%	The bidders shall submit clear project plans and evidence of previous recovery bulldozer project of a similar or higher magnitude in railroad applications. This shall be in the form of previous confirmation letter from other companies or Transnet Divisions.	• Clear project plan outlining the design, manufacturing and delivery lead time of the equipment including start date and end date. This must include a clause stating that the proposed project will be finished within the project duration. • Letter from manufacturers or logistics providers confirming successful delivery of similar project.	1. Project plan showing delivery within the shortest specified timeframe (12Months) and confirmation letter from other companies or Transnet Divisions = 100%. 2. Delivery within an acceptable range but longer than optimal (24 Months) and confirmation letter from other companies or Transnet Divisions =50%. 3. Longer delivery periods, nearing project deadlines (36 months) confirmation letter from other companies or Transnet Divisions = 25%. 4. No delivery timeline and confirmation letter provided=0%		
Total		100%					0%

- The bidder shall submit the evidence required substantiating responses. Failure to submit the required evidence will lead to a score of zero.
- Any blanks or no submission of the evidence shall be awarded a score of zero (0) and the bidder shall receive a zero score for that requirement during evaluation.
- The delivery lead time will be calculated as the number of days from date of purchase order to date of delivery of the final product.
- When calculating the delivery period 1 week is taken as 5 business days, Saturday and Sundays will not be counted.
- Transnet reserves the right to split award

Technical Functionality	
Bidders Score	0%
Pass Mark	60%
Result	Fail